

WORLDVIEW TRAVEL

LEISURE INDEPENDENT ADVISOR OFFER

Tiers	Start-up	Professional			President's Club			Chairman's Circle				
Up to:	\$0-5k	\$5-15k	\$15-25k	\$25-50k	\$50-75k	\$75-100k	\$100-150k	\$150-250k	\$250-400k	\$400-600k	\$600-900k	\$900k+
Split	50%	50%	55%	60%	65%	70%	75%	80%	85%	90%	95%	100%
Top Performers								1 person	+1 guest	+\$5k business class air		
Assistant								Assistant on Payroll (billed back to agent)				
Desk Fee*	\$225/month desk fee				\$125/month desk fee			Free desk				
Perks	General FAM's	IATA card qualification			Premium Tour invites			Gala invite (exclusive luxury, with air credit)				
Marketing	100 copies per publication				500 copies per publication			Unlimited Virtuoso publications				
Virtuoso Week	Free registration, exclusive events				\$50/night hotel credit	\$100/nt	+\$500 air					
Leads	Campaigns to your database, New leads program											
Systems	Intranet/GDS/Clientbase/Email/Phone, under 1hr response, 3hrs avg fix time during business hours							VIP 'Front of Line' Priority				
Air Desk	aDX access, Air Desk Support*											

*Refer to Independent Contractor Agreement for fee schedule.

This summary is not intended to reflect the details of the Independent Contract Agreement.

Splits are based on commission, recalculation occurs once per year (Jan), based on trailing 12 months revenue, with one month to implement.

Jan'18 recalculation: based on Jan'17-Dec'17 revenue, mid-Jan for accurate numbers, end-Jan business reviews, split changed effective Feb 1 (paid Mar'18 for Feb sales).